

## 10.6. NSROC Tender 2027 Road Surfacing Patching and associated works

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<b>ATTACHMENTS</b>	1. Panel of Contractors NSROC 2027 [ <b>10.6.1</b> - 1 page] 2. CONFIDENTIAL - Score and ranking asphalt 2025-27 [ <b>10.6.2</b> - 3 pages]
<b>CSP LINK</b>	<b>Outcome 4 – A connected LGA where safe, active and sustainable travel is preferred</b> T4. Improve road safety by upgrading infrastructure and implementing programs that foster a culture of safe road behaviours

### PURPOSE:

The purpose of this report is to provide Council with an analysis of the outcome of the tender process for the Northern Sydney Regional Organisation of Councils (NSROC) Asphalt Road Resurfacing, Patching and Associated Works contract.

### EXECUTIVE SUMMARY:

- NSROC requests tenders for road reconstruction and heavy patching on behalf of eight participating member Councils, with the objective of achieving best value for money.
- The current NSROC contract used for Council's road reconstruction and heavy patching works expired 30 June 2025.
- In December 2024, NSROC sought tenders from appropriately qualified contractors to form a new panel (NSROC 2027) for Road Resurfacing, Patching and Associated Works.
- 27 submissions were received when the tender closed on 24 February 2025.
- Following assessment for conformity against the specified criteria, a shortlist of contractors has been established.

### RECOMMENDATION:

- 1. THAT** Council accept the short-list of tenderers as outlined in Attachment 1 to this report for NSROC 2027 – Road Resurfacing, Patching and Associated Works.
- 2. THAT** Council authorise the Chief Executive Officer to take any necessary action to implement to enter into the contract NSROC 2027 – Road Resurfacing, Patching and Associated Works.
- 3. THAT** Council authorise the Chief Executive Officer to negotiate a variance in the annual adjustment of the rates within the NSROC 2027 – Road Resurfacing, Patching and Associated Works Contract in the event of unforeseen circumstances that may arise requiring the adjustment of accepted rates.
- 4. THAT** Council authorise the Chief Executive Office to enter into extension options in accordance with the contract conditions noted within the in the tender documents for NSROC 2027 – Road Resurfacing, Patching and Associated Works.

## Background

Since 2009, NSROC has maintained a contract for the procurement of road surfacing, patching, and related works on behalf of its participating member councils. The current contract expired on 30 June 2025 and was used by all member councils.

NSROC ran a tender process, RFT Asphalt-2027, for the 2025-2027 service period with the participation of all eight member councils. The estimated spend during this period across the eight councils is \$20 - \$25 million.

NSROC managed the tender process, with probity oversight provided by NSROC and legal advice from Maddocks where required. Tender decisions were made by the Tender Technical Group, comprising Council engineers who also formed the Tender Evaluation Panel (TEP). The process was further overseen by the Project Control Group, made up of Council procurement managers.

The tender was operated in one stage as an open tender EOI published on Tenderlink and on member council tender webpages with a registration process.

Finalisation of this tender has also been subject of briefings to the General Managers Advisory Committee (GMAC), who endorsed the recommendation of the Panel of suppliers.

## Report

The Procurement Strategy was reviewed and agreed by the tender project group that had representatives from all participating councils. Hunters Hill did not opt to participate. The RFT document set, including the service specification, was approved by the tender project group, who also sought approval from their respective council procurement managers.

The procurement strategy, plan and contract included:

- open tender (with a basic registration process);
- advertising via Tenderlink and member council procurement webpages;
- collection of information on embedded emissions to allow councils to include emissions from asphalt services works in their emissions reporting;
- consideration of Aboriginal Participation and SME participation in tender evaluation;
- contract clause updates to comply with legislative requirements. The updated clauses were obtained from Maddocks and covered Modern Slavery, changes to Public Interest Disclosure and GIPA requirements; and
- amendments to insurance and related clauses (with advice from Maddocks) to include variations granted to select large firms in the 2022-24 contract thereby putting everyone on the same contract (probity principle: impartiality).

The RFT was published on the Tenderlink website on 16 December 2024 with an initial closing date of 31 January 2025; this was extended to 14 February 2025 in response to requests from

multiple tenderers. The Tender Evaluation Plan was prepared and signed off by the Panel members on 24 February 2025.

Tender submissions were received from 27 suppliers, listed below.

<b>Tenderer</b>
All Pavement Solutions Pty Limited
ANJ Paving Pty Ltd
Avijohn Contracting Pty Ltd
Bitupave Ltd T/A NSW Boral Asphalt
Citywide Civil Works
Convil Group
D & M Excavations and Asphalting Pty Ltd
Downer EDI Works
Fenworx Pty Ltd
Fulton Hogan Pty Ltd
J&M Schembri Pty Ltd
NA Group Pty Ltd
North Shore Paving Co P/L
NSW Building and Civil Pty Ltd
Optimal Civil
Planet Civil Pty Ltd
Resco Civil Pty Ltd
Roadworx Group Pty Ltd
State Asphalt Services Pty Ltd
State Civil Pty Ltd
Stateline Asphalt Pty Ltd
Complete Linemarking Services Pty Ltd
RPQ Spray Seal Pty Ltd
SuperSealing
Asta Traffic Management Pty Ltd
Civil Domain
Raygal Pty Ltd

### **Tender Assessment**

Value for money assessment was carried out by assessing all submissions on their skills, capacity and price offers. Price offers were assessed based on two sets of composite work orders developed by the Tender Evaluation Panel and included in the tender evaluation plan. This included the assessment of the mandatory requirements and evaluation criteria.

The tender evaluation was completed in five stages.

## **Stage 1 – Compliance/conformance Evaluation**

27 responses were received.

All tenders were assessed as being compliant subject to clarifications as described in the Procurement Summary section.

## **Stage 2 – Non-Price Evaluation**

Each voting member independently reviewed and scored the proposals against the non-price criteria. These scores were then aggregated, and the results from each council representative were presented to the Tender Evaluation Panel at its consensus scoring meeting. After discussing the scores and examining their distribution, the Panel agreed to adopt the average of the middle five scores (excluding the highest and lowest) as the consensus score.

## **Stage 3- Shortlisting**

The Panel agreed not to proceed with the following tenderers:

- Asta Traffic Management – services tendered were ancillary to road/asphalt services – Traffic control and parking patrol services only (schedule E). The tenderer did not submit a tender for mainline asphalt services, viz road construction/re-sheeting, patching and heavy patching, specialist coatings, line marking and crack sealing.
- Civil Domain – services tendered were for patching of road pavements only (schedule G) and did not cover any of the road construction/re-sheeting works or range of patching works required under the tender.
- Raygal Pty Ltd – services tendered were ancillary to road/asphalt services – Labour and equipment only (schedule N). The tenderer did not submit a tender for mainline asphalt services, viz road construction/re-sheeting, patching and heavy patching, specialist coatings, line marking and crack sealing.

This step was completed before the panel considered price evaluation and upheld the two-envelope approach to the tender.

## **Stage 4 – Price Evaluation**

Price evaluation was carried out as stated in the Tender Evaluation Plan. Two composite work packages were priced: road reconstruction/re-sheeting, and patching works. The two work packages consisted of six works which together comprised 100% of the package. The six works were considered typical of the works required by member councils. This approach helped in identifying typically overall well-priced submissions. The scoring was carried out by scoring the price package against the lowest priced package.

### **Referee check**

The Panel determined that referee checks were unnecessary, as the recommended suppliers were well known and had a history of delivering works within the region. In considering the

inclusion of one new supplier, NSW Building & Civil Pty Ltd, the Panel also agreed that referee checks were not required, given that several councils already had the company on their minor works panels and had found the quality of its work acceptable, noting its limited capacity (one crew).

### **Stage 5 – Overall Outcome**

The scores of the 24 tenderers are presented in the confidential attachment 10.5.2 to this report: Score and ranking – asphalt 2025-27.

Following evaluation of the responses, the Tender Evaluation Panel recommended the following panels:

Panel A: Road reconstruction/re-sheeting panel [scored more than 80 points overall]

1. NSW Building & Civil Pty Ltd
2. Fulton Hogan
3. Bitupave Ltd T/A NSW Boral Asphalt
4. Downer EDI
5. Convil Group
6. All Pavement Solutions/ Bernipave Road Solutions
7. Stateline Asphalt Pty Ltd
8. NA Group
9. State Asphalt Services Pty Ltd
10. Resco Civil Pty Ltd
11. ANJ Asphalt

Panel B: Patching and heavy patching panel [scored more than 65 points]

1. NSW Building & Civil Pty Ltd
2. Stateline Asphalt Pty Ltd
3. Fulton Hogan
4. Convil Group
5. All Pavement Solutions/ Bernipave Road Solutions
6. State Asphalt Services Pty Ltd
7. ANJ Asphalt
8. NA Group
9. Roadworx Group Pty Ltd
10. Downer EDI
11. JM Schembri
12. Planet Civil Pty Ltd
13. Bitupave Ltd T/A NSW Boral Asphalt
14. Optimal Civil
15. Fenworx
16. Resco Civil Pty Ltd

Based on the abovementioned outcome, it is recommended that the four highest scoring tenderers be shortlisted for Panel A: Road Reconstruction/resheeting (in alphabetical order)

and two highest scoring tenderers be recommended for Panel B: Patching and heavy patching (in alphabetical order) in attachment 10.5.1.

### **Consultation requirements**

No consultation required.

### **Financial/Resource Implications**

The creation of panels enables Council to ensure best value for money through an open tender and fixing of prices (subject to CPI increase) for a fixed term.

### **Legislation**

The proposal to create a panel for road resurfacing, patching and associated works is consistent with s55 of the NSW Local Government Act 1993 and s179 of the NSW Local Government Regulation.

<b>NSROC 2027 – Road Surfacing, Patching and Associated Works</b> <b>Panel of Contractors (in alphabetical order)</b> <b>(1 July 2025 – 30 June 2027)</b>				
<b>Category</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>
<b>Panel A: Road Reconstruction/re-sheeting</b>	Bitupave Ltd T/A NSW Boral Asphalt	Downer EDI	Fulton Hogan	NSW Building & Civil Pty Ltd
<b>Panel B: Patching and heavy patching</b>	NSW Building & Civil Pty Ltd	Stateline Asphalt Pty Ltd		