



## Report to General Manager

Attachments:  
1. North Sydney Oval Bookings activities

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**SUBJECT:** North Sydney Oval Business Unit

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**ENDORSED BY:** Rob Emerson, Director Open Space and Environmental Services

### EXECUTIVE SUMMARY:

North Sydney Oval is a highly regarded and well-loved community asset which holds strong social, sporting, historic and economic value for our community.

In October 2015 Council created a separate Business Unit for the North Sydney Oval and Function Centre to ensure that the Oval is regarded as a first-class sporting venue and continues to contribute to the overall vitality and economic value of the North Sydney LGA.

A Business Plan for North Sydney Oval has been developed which outlines a plan of management to ensure the growth of the Oval into the future. This Council report outlines the progress to date in delivering the North Sydney Oval Business Plan and highlights the upcoming projects to be undertaken to deliver the vision for the oval.

Some of the highlights achieved to date include:

- Attainment of first ever Commonwealth Bank Women's Ashes Series day-night test
- Attainment of 12 first class fixtures and 1 international fixture
- Drop in cricket wicket installed
- Sportsground lighting upgraded to accommodate for all field sports and television coverage
- Four iconic cultural events held – Sunset Cinema, Demonstration School Gala Day, The Footy Show, Pirates Gala Day
- 72 sporting events held in 2016 with 32,734 attendees.

Some of the upcoming projects that will take place in 2017/18 include:

- Refurbishment of corporate facilities in the Duncan Thompson stand
- Improvement of the PA system.

The overall aim of North Sydney Oval is to achieve 200,000 attendees by 2020. This will be ensured by the continued implementation of the Business Plan, including:

- Implementation of the Capital Works Program
  - Creation of a marketing brochure for North Sydney Oval & Function Centre (April 2017)
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- Continued negotiation to ensure first class fixtures
- Continued promotion of Function Centre and negotiation for cultural events.

**FINANCIAL IMPLICATIONS:**

Scheduled capital works will be funded through the 2017/18 Operational Plan.

**Local Government Act 1993: Section 23A Guidelines - Council Decision Making During Merger Proposal Period**

The Guidelines have been considered in the preparation of this report and are not applicable.

**RECOMMENDATION:**

**1. THAT** the North Sydney Oval Business Unit Report be received.

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## **LINK TO DELIVERY PROGRAM**

The relationship with the Delivery Program is as follows:

- Direction: 1. Our Living Environment
- Outcome: 1.5 Public open space, recreation facilities and services that meet community needs  
3.3 North Sydney is a place that attracts events

## **BACKGROUND**

North Sydney Oval is a highly regarded and a well-loved community asset which holds strong social, sporting, historic and economic value for our community. It is one of North Sydney's most historic and picturesque landmarks, with its distinctive architecture, picket fence and signature Moreton Bay Figtree casting a shadow over the northern end of the ground. The Oval is an important location for sporting endeavours, and a prime location for other large cultural and recreational events.

From 1st October 2015, North Sydney Oval became its own business unit that encompasses the entire complex of North Sydney Oval that includes the Function Centre and the connecting commercial businesses within it. The purpose of creating this separate Business Unit is to ensure the Oval is not only kept up to contemporary venue standards but is also recognised as a first-class sporting event. A Business Plan was created which outlines the aim of achieving 200,000 attendees by 2020 and the capital works required to ensure the facilities meet all current and future requirements.

## **CONSULTATION REQUIREMENTS**

No community engagement is required.

## **SUSTAINABILITY STATEMENT**

The sustainability implications are of a minor nature and did not warrant a detailed assessment.

## **DETAIL**

Since the creation of the Business Unit in 2015 there have been significant achievements including:

- Attainment of first ever Commonwealth Bank Women's Ashes Series day-night test
  - Attainment of 12 first class fixtures and 1 international fixture including:
    - NSW Rugby Union Shute Shield Grand Final (10,000 attendees)
    - 9 matches in WBBL Opening series (6,813 attendees)
    - 2 Day/night games for the Sydney Rays (2,897 attendees)
    - 2 International day/night cricket games with South Africa and Bangladesh
    - 9 WBBL T20 games for the Sydney Sixers women's team
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- Drop in cricket wicket installed
  - Compliance with all relevant planning requirements
  - Sportsground lighting upgraded to accommodate for all field sports and television coverage
  - Four iconic cultural events held – Sunset Cinema, Demonstration School Gala Day, The Footy Show, Pirates Gala Day
  - 125 sporting events held in 2016
  - Public safety requirements met such as emergency and evacuation procedures in place, First Aid personnel provided at all major fixtures, zero incidents reported
  - Social Media & Marketing Plan developed and being implemented
  - Employment of an Administration of Oval Events Officer

Further detail on the progress of actions within the Business Plan can be found in the attached Action Matrix.

To ensure North Sydney Oval Business Unit achieves the aim of 200,000 attendees by 2020 the following is planned through the implementation of the Business Plan:

- Refurbishment of corporate facilities in the Duncan Thompson stand (2017/18)
- Refurbishment of media and TV towers (2017/18)
- Improvement of the PA system (2017/18)
- Installation of outdoor video screen (2018/19)
- New grandstand seating (2019/20)
- Ongoing maintenance of the playing surface
- Creation of a marketing brochure for North Sydney Oval & Function Centre (April 2017)
- Continued negotiation to ensure first class fixtures
- Continued promotion of Function Centre for all celebrations and negotiation for cultural events

Further detail on the Capital Works schedule can be found in the attached chart.

### **North Sydney Oval Key Performance Indicators**

#### ***1. 10 first class fixtures for 2016/17 - achieved***

In 2015/16 12 first class fixtures and one international fixture was attained. Including:

- NSW Rugby Union Shute Shield Grand Final
  - WBBL Opening series
  - Live telecast of the Grand Final Footy Show
  - Day/night games for the Sydney Rays
  - 2 International day/night cricket games with South Africa and Bangladesh
  - 9 WBBL T20 games for the Sydney Sixers women's team
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**2. 200,000 attendees by 2020 – on track**

Over the past few years the attendance at the oval has fluctuated. In 2014/15 90,000 people attended events and in 2015/16 72,634 people attended events. The reason for this fluctuation has been due to the significant amount of construction occurring over the last few years, including the capital works and building maintenance identified above. Although there will continue to be some disruption over the coming years so far on 2016/17 attendance is at 57,141 which is on track to reach 100,000 for this financial year.

**3. 45 private bookings of the Function Centre not associated with sporting fixtures by 2020 – on track**

In 2015/16 24 private bookings were held. This KPI not being met is due to the significant refurbishment that occurred at the Function Centre which put the venue out of action for 4-5 months.

As at 30 December 2016 the number of private bookings are 14.

**4. 30% increase in revenue for the Function Centre by 2020 – on track**

In 2015/16 a 19% increase in revenue was achieved despite the significant refurbishment. With continued implementation of the Business Plan this target is achievable by 2020.

As at 30 December 2016 the revenue is at \$426,307.00.

**5. Income from North Sydney Oval meets or exceeds budget estimates – on track**

In 2015/16 the income from hire charges was 180% of the budget estimate and income from alcohol & catering is at 110% of budget estimate

As at 30 December 2016 the income from hire charges is at 69.4% of budget estimate and income from alcohol & catering is at 99.4% of budget estimate.

**Economic Value**

In 2014 Council engaged an independent consultant to conduct an economic impact projection for the North Sydney local economy and its businesses, when major events are held at North Sydney Oval. Interviews were held with attendees at events to get an understanding of the spending habits of people at the Oval for a major event.

With over 90,000 people attending 182 events at North Sydney Oval in the 2013/14 financial year the positive economic impact for the North Sydney community was estimated at \$3.35M. The results of the consultants' research indicated that Sydneyiders that lived outside of the North Sydney Council area contributed 81% of the direct expenditure generated by staging events at North Sydney Oval. 44% of event attendees spent time in the NSC area prior to or post event and 8 out of 10 people said their experience had made them want to spend more time in the area.

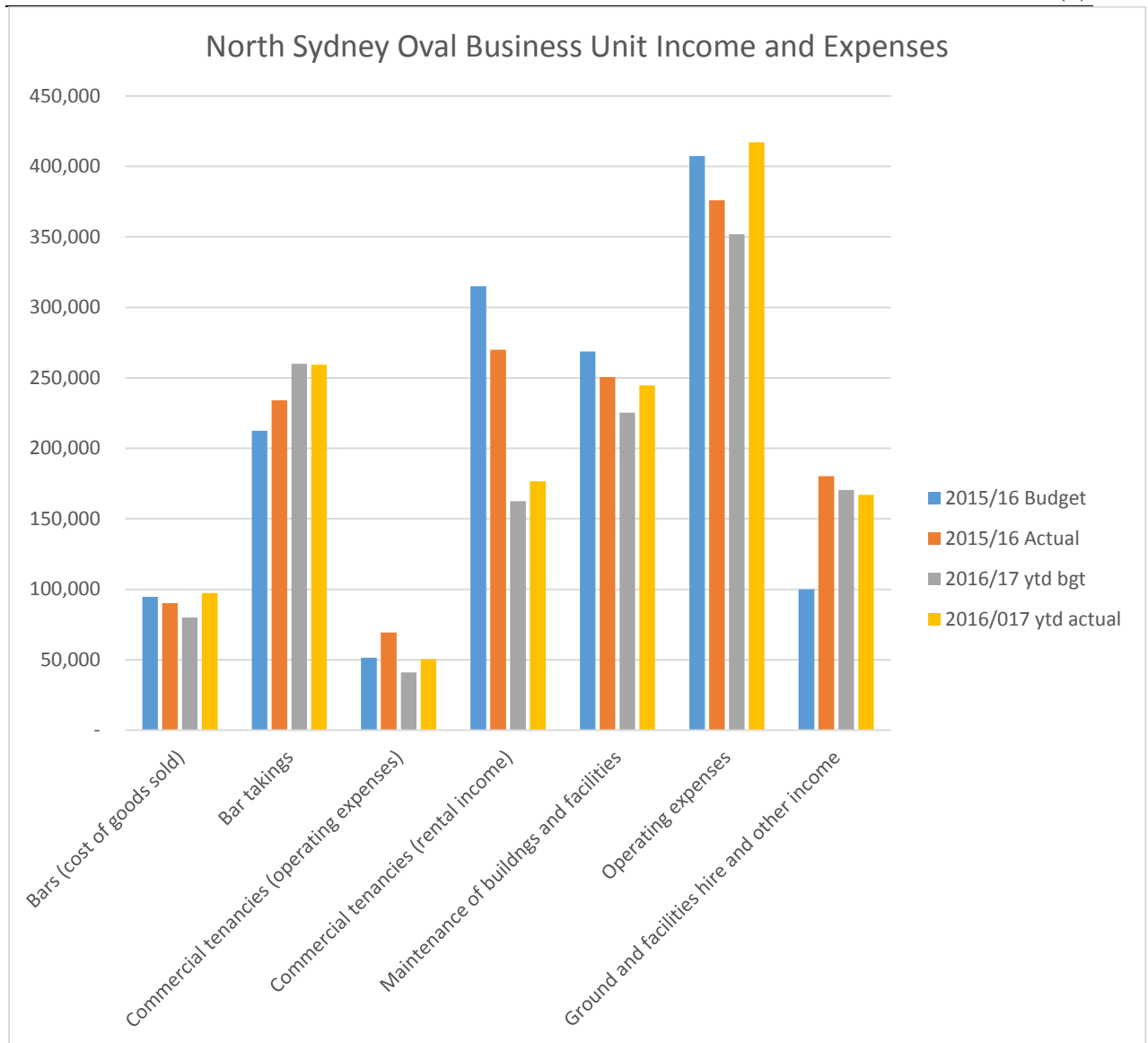
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## Financials

The following tables and graphs outline the financial summary for the North Sydney Oval for the periods October 2015- June 2016 and July 2016 – December 2016. As the Oval was only set up as a separate business unit in October 2015 and we are only part of the way through the 2016/17 financial year, comparisons between the financial years cannot be made.

<b>Financial Summary - 1 July 2016 to 31 December 2016</b>				
<b>Expenditure</b>	<b>Original Budget</b>	<b>Revised Budget</b>	<b>Year to 31 Dec Budget</b>	<b>Year to 31 Dec Actual</b>
<b>Commercial Tenancies Operating Expenses</b>	<b>82,200</b>	<b>82,200</b>	<b>41,100</b>	<b>50,341</b>
<b>Maintenance (Buildings, Oval and portable wickets)</b>	<b>450,752</b>	<b>450,752</b>	<b>225,376</b>	<b>244,581</b>
<b>Operating expenses (Match day expenses and events)</b>	<b>510,804</b>	<b>610,804</b>	<b>351,875</b>	<b>417,050</b>
<b>Bars (cost of goods sold)</b>	<b>86,000</b>	<b>136,000</b>	<b>80,000</b>	<b>97,299</b>
<b>Total</b>	<b>1,129,756</b>	<b>1,279,756</b>	<b>698,351</b>	<b>809,271</b>
<b>Income</b>	<b>Original Budget</b>	<b>Revised Budget</b>	<b>Year to 30 June Budget</b>	<b>Year to 30 June Actual</b>
<b>Commercial Tenancies Rental Income</b>	<b>325,000</b>	<b>325,000</b>	<b>162,500</b>	<b>176,515</b>
<b>Ground and Facilities Hire and Other Income</b>	<b>303,000</b>	<b>303,000</b>	<b>170,500</b>	<b>167,010</b>
<b>Bar Takings (all events)</b>	<b>258,000</b>	<b>408,000</b>	<b>260,000</b>	<b>259,297</b>
<b>Total</b>	<b>886,000</b>	<b>1,036,000</b>	<b>593,000</b>	<b>602,822</b>

<b>Financial Summary - 1 October 2015 to 30 June 2016</b>				
<b>Expenditure</b>	<b>Original Budget</b>	<b>Revised Budget</b>	<b>Year to 30 June Budget</b>	<b>Year to 30 June Actual</b>
<b>Commercial Tenancies Operating Expenses</b>	-	<b>51,416</b>	<b>51,416</b>	<b>69,301</b>
<b>Maintenance (Buildings, Oval and portable wickets)</b>	-	<b>268,650</b>	<b>268,650</b>	<b>250,672</b>
<b>Operating expenses (Match day expenses and events)</b>	-	<b>407,355</b>	<b>407,355</b>	<b>375,968</b>
<b>Bars (cost of goods sold)</b>	-	<b>94,667</b>	<b>94,667</b>	<b>90,195</b>
<b>Total</b>	-	<b>822,088</b>	<b>822,088</b>	<b>786,136</b>
<b>Income</b>	<b>Original Budget</b>	<b>Revised Budget</b>	<b>Year to 30 June Budget</b>	<b>Year to 30 June Actual</b>
<b>Commercial Tenancies Rental Income</b>	-	<b>315,000</b>	<b>315,000</b>	<b>269,956</b>
<b>Ground and Facilities Hire and Other Income</b>	-	<b>100,023</b>	<b>100,023</b>	<b>180,294</b>
<b>Bar Takings (all events)</b>	-	<b>212,470</b>	<b>212,470</b>	<b>234,103</b>
<b>Total</b>	-	<b>627,493</b>	<b>627,493</b>	<b>684,353</b>



**BUSINESS PLAN ACTION MATRIX**

<b>Objectives</b>	<b>Actions</b>	<b>Performance Measures</b>	<b>Performance to Date</b>
To manage the Oval for public recreation in accordance with the Local Government Act and North Sydney Council's Management Plan	Review North Sydney Oval Plan of Management in accordance with the Local Government Act.	North Sydney Oval Management Plan reviewed 2014	North Sydney Oval Management Plan was reviewed in 2014 and the Plan adopted in 2015
	Ensure management of North Sydney Oval is in accordance with the Council approved North Sydney Oval Plan of Management.	Plan implemented	Plan implemented
	To ensure that a customer oriented focus is maintained at all times within the events and operational activities of the complex by effective management and operating practices.	Positive customer feedback	On-going
To ensure that all uses of the Oval are appropriate and accordance with the Oval's zoning as Public Recreation in North Sydney Council Local Environmental Plan	Ensure compliance with all relevant planning requirements.	All activities compliant with designated zoning	100% compliance attained
Create economic value to North Sydney's commercial sector through promoting events at the Oval that will attract significant numbers of people to the North Sydney local government area	Target events for North Sydney Oval that will attract large numbers of spectators.	200,000 people to attend events annually at North Sydney Oval by 2020	1 July – 30 June 2015 – 90,000 2016 – 72,634 2017 to date – 57,141
	Monitor and report annually to Council the economic value to the North Sydney local government area derived from hosting events at North Sydney Oval.	Annually surveyed and reported to Council	Reported to Governance Committee 13 February 2017

Objectives	Actions	Performance Measures	Performance to Date
To promote and manage North Sydney Oval as a first-class venue for major sporting events	Pursue major sporting events for North Sydney Oval through direct negotiations with the major football codes, cricket and other sporting organisations.	Attain a minimum of eight first class fixtures for 2015.  Attain a minimum of ten first class fixtures for 2016 and 2017. Attain a minimum of twelve first class fixtures held annually at the Oval by 2019  200,000 people attend events annually at North Sydney Oval by 2020	8 first class fixtures attained in 2015.  12 first class fixtures and 1 International fixture attained in 2016
	Invest in drop in cricket wicket technology to ensure the Oval can continue to be used for a wide range of first class sports	Project completed 2016	Project completed to schedule
	Maintain North Sydney Oval playing surface to a high standard within existing budget limitations	Maintenance of the playing surface is at a sufficient standard to accommodate major sporting events	Continued to be achieved

Objectives	Actions	Performance Measures	Performance to Date
To provide ancillary facilities (including corporate boxes, reserved seating, radio/TV broadcast facilities, food and drink outlets and advertising facilities) to support and promote use of the Oval for major sporting events, and to generate revenue	Upgrade the existing Corporate Boxes within the Duncan Thompson Stand.	Upgrade completed 2017	Project yet to commence
	Construct permanent bar facilities within the oval	Construction completed 2015	Development Application lodged
	Upgrade the kiosk facilities	Upgrade completed 2015	Development Application lodged
	Refurbish media infrastructure to meet current standards	Upgrade completed 2017	Condition survey completed
	Undertake improvements to public address system	Upgrade completed 2018	Project yet to commence
	Develop/refurbish players and officials change rooms, medical rooms and facilities for press conferences	Facilities completed 2017	Development Application lodged

	Install a media screen that meets current standards for first class sporting fixtures	Installed 2019	Project yet to commence
	Provide new grandstand seating	Installed 2019	Project yet to commence
	Install a close circuit television system to assist with crowd management	Installed 2016	Project completed to schedule
To promote the Mollie Dive Function Centre facilities (as far as is compatible with the use of the Stand as spectator facilities for major sporting events)	Continue to market the venue to effectively increase the client base and therefore increase levels of usage.	45 private bookings attained not associated with sporting fixtures per annum by 2020.  30% increase in revenue for the Function Centre operation by 2020	1/7/15 to 30/6/16 – 24  1/7/16 to date – 19 Target has not been achieved due to the significant construction of Capital Works program.
	Renovate existing commercial kitchen within the Mollie Dive Function Centre to meet health standards.	Renovation completed 2015	Project completed to schedule
	Revise and implement proactive and cost effective marketing strategies, to ensure awareness of North Sydney Oval and Function Centre and promote increased occupancy.	Marketing plan reviewed and implemented by July 2015.	Marketing Plan reviewed and implemented – additional to these all social media platforms operational for NSO
<b>Objectives</b>	<b>Actions</b>	<b>Performance Measures</b>	<b>Performance to Date</b>
To derive income from North Sydney Oval and the Mollie Dive Stand from subscriptions, hire charges for the stands and ground, advertising rights in the stands and grounds, liquor sales, catering rights, training facilities and associated activities	Derive income from hire charges as per Councils Fees and Charges schedule.	Income from North Sydney Oval meets or exceeds stated budget estimates	1/7/16 to date 69.4% Currently exceeding target
	Derive income from alcohol sales and catering agreements.	Income from North Sydney Oval meets or exceeds stated budget targets.	1/7/16 to date 99.4% Currently exceeding target
	Maximise occupancy rates and returns of commercial properties within the complex.	Tenancy agreements yield a commercial return and are reported to Council quarterly.  Positive expenditure/income ratio for the complete venue.	Achieved 1/7/16 to date is 63.3% of budget On schedule to meet target. The Venue is meeting current operational budget estimates however a positive income/expenditure ratio will not be achieved until the substantial Capital Works programme is completed.

Report of Jennie Devlin, Oval Manager  
 Re: North Sydney Oval Business Unit

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To use the Oval for night fixtures, to ensure competitiveness with other major venues	Improve the sportsground lighting at North Sydney Oval to accommodate all field sports requirements for television coverage 1500 lux.	Construction completed 2015	Completed on schedule - 6 day/night International and State fixtures held in 2016
To offset maintenance and improvements costs by generating revenue from the various commercial enterprises operating within the North Sydney Oval complex	Pursue all income producing opportunities available to North Sydney Oval to increase revenue yield.	Positive expenditure/income ratio for the complete venue	The Venue is meeting current operational budget estimates however a positive income/expenditure ratio will not be achieved until the substantial Capital Works programme is completed.
To negotiate with a diverse range of recreational and cultural organisations to actively encourage and promote the staging of a range of events	Revise existing marketing plan and implement with the objective to increase the diversity and quantity of events offered at the complex.	Diversity of usage  Number of public events exceed 130 by 2020	A wide diversity ranges of events held  1.7.16 to date 5 cultural events held
	Develop or host two significant and iconic cultural events annually at the Oval that attract significant crowds.	Two iconic cultural events achieved in 2015.	Four iconic cultural events achieved in 2016. Sunset Cinema Demonstration School Gala Day The Footy Show Pirates Gala Day

Objectives	Actions	Performance Measures	Performance to Date
To accommodate community, school and local sporting groups on special occasions, as far as is compatible with priority availability for major sporting events, with reduced charges possibly applying to these groups	Provide for the communities' usage of North Sydney Oval through provision of a range of usage fees that are affordable for school, community and sporting groups.	Minimum of 90 sporting events held at North Sydney Oval for community, school and local sporting Clubs.	125 sporting events held at North Sydney oval for community, school and local sporting Clubs in the period 1/10/15 to date
To cater for users with mobility impairments where practical within the physical constraints of North Sydney Oval	Any building improvements undertaken within North Sydney Oval to consider accessibility issues.	Accessibility improvements achieved	Accessibility issues are considered and included in all Capital projects

To ensure the conservation and appropriate management of elements and items of cultural heritage	All construction works are implemented within the principles of the Burra Charter and Councils Heritage controls	No negative impacts on heritage significance or integrity of oval.	No negative impacts on heritage achieved.
	Conserve the architectural heritage of the North Sydney Oval complex through ensuring that any new work complements existing structures and does not have an adverse impact on the heritage significance.	Heritage values and character of the venue are retained whilst maintaining a venue that meets contemporary standards to host premier events	Heritage values and character of the venue are maintained and improved with the implementation of Capital projects  ie. Duncan Thompson Stand
	To undertake building maintenance to the highest standard within budget constraints and in line with existing architectural and heritage conservation values.	Heritage values and character of the venue are retained whilst maintaining a venue that meets contemporary standards to host premier events	Heritage values and character of the venue are retained whilst maintaining a venue that meets contemporary standards to host premier events
	Prepare a Conservation Management Plan.	Completed 2020	Project yet to commence

Objectives	Actions	Performance Measures	Performance to Date
Improve maintenance standards of the infrastructure of North Sydney Oval	Provide funding to increase the maintenance standard from the existing Category C standard to a standard in accordance with a "Category B - High" as described by the 2014 Property Asset Management Plan.	Improve maintenance standards to match expectations of the user groups and the community	Category B standard of maintenance implemented
	Reallocate the responsibility to identify, schedule and undertake infrastructure maintenance within the venue from Council's Property Maintenance Section to the North Sydney Oval Manager.	Improved scheduling and delivery of infrastructure maintenance that meets the expectations of user groups and spectators	Achieved
To provide for public safety	Emergency and Evacuation procedures in place.	All staff, Police, State Emergency Services and clients are aware of existing evacuation and emergency procedures	Achieved

Report of Jennie Devlin, Oval Manager  
Re: North Sydney Oval Business Unit

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	Work Health and Safety risk assessments undertaken annually for all aspects of the operation.	Provide qualified First Aid Personnel at all major fixtures.	Implemented
	Ensure a safe working environment is maintained for all staff working within the complex.	Minimal injuries or incidents reported	Achieved - No reported incidents
	To ensure effective procedures are in place in the event of an emergency and to identify, measure and manage potential hazards in a timely manner to minimise incidents and accidents.		Implemented





















	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31		
OCT 2015	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT		
	NSC GARDEN COMP	MIKE GIBSON WAKE		NSC GARDEN COMP			NSC GARDEN COMP				NSC GARDEN COMP		ACA MEETING	NSC GARDEN COMP	NSC GARDEN COMP	NSC GARDEN COMP					NSC GARDEN COMP	NSC COMMS TEAM DAY								AUS SHRS CRICKET			
NOV 2015	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON			
			SHELMERDINE MELB CUP									BROOKFIELD INVEST	IRI WORLDWIDE					ICEBERG EVENTS	CBA	CBA							DEM SCHOOL						
DEC 2015	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU		
			NSC YOLS XMAS								NAB FUNCTION			NSC BUSHCARE XMAS																			
JAN 2016	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN		
FEB 2016	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	
		AFL																															
MARCH 2016	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU		
											AIF PARTNERSHIP												ODA FUNCTION										NESPRESSO
APRIL 2016	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN		
MAY 2016	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE		
												CAFBA			RU VS PENRITH	RL VS MANLY			RL TRAINING 5:30 - 7:30			RU VS REWICK & LADIES DAY	RL VS W'VILLE				CH 9 TOUCH FOOTY						
JUNE 2016	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	
			CDRU	RL VS WYONG			WBBL ANNOUNCE					RU VS WYGAH	RL VS MOUNTIES	X			RL TRAIN 6:30	5- RL VS WESTS								RU VS EASTS							
		AFL																									ENG 8:30-9:30						













	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	
JULY 2016	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	
						BEARS DEV GAMES			RL VS PENRTH							RU VS MANLY	RL VS NTOWN			PLASTICS FORUM		LADBROKES TVC		UNION SEMIS								
	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	
AUGUST 2016	O'REILLY WORKS					MCCARTNEY STANBY WORKS										MOLLIE DIVE WORKS																
				NETHERY WAKE		SHUTE SHIELD GF					TURF TALK		BEARS TRAIN 8 - 9.30AM	RL VS ILLA	NZ RUGBY 9AM - 12PM	NZ RUGBY 9AM - 12PM - 4.45PM	NZ RUGBY 9AM - 11AM & 3PM - 5PM	NZ RUGBY 9AM - 11AM & 3PM - 5PM	NZ RUGBY 3PM - 4.30PM - BEARS TRAINING 5 - 6.15pm	Hannah off	Hannah off			AFL LEVEL 1 6-8.30PM		EXTENDED MANEX MEETING 11am - 2pm	RAIDERS TBC 9.30 - 11.45 BEARS TRAIN 4.30 - 5.30PM	RL VS CBRY	RAYS V WESTERN SYDNEY RAMS @ 1PM			
	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI		
SEPTEMBER 2016	MOLLIE DIVE WORKS					BOB STANBY WORKS										FOOTY SHOW																
	COMM BANK	RAYS VS PERTH SPIRIT @ 6:30PM	RL INR GF		Hannah off	Hannah off WICKET LIFT		NORTHS RUGBY INFO SESSION 6PM - 7.30PM		ASHES - HANSON											Marist School Photo											
	AFL	COMM BANK			AFL		AFL						AFL																			
OCTOBER 2016	FOOTY SHOW		X							Broadcast & GOTH Marquee bump in		NSDCC V PARRA @ 10:30AM	Vision screen bump in	NSDCC V PARRA @ 10:30AM	MACQ. MEDIA - L1 9am - 3pm	NSDCC V PARRA @ 10:30AM	NSDCC V PARRA @ 10:30AM	NSDCC V PARRA @ 10:30AM	NSDCC V PARRA @ 10:30AM	NSDCC V PARRA @ 10:30AM	NSDCC V PARRA @ 10:30AM	NSDCC V PARRA @ 10:30AM	NSDCC V PARRA @ 10:30AM	NSDCC V PARRA @ 10:30AM	NSDCC V PARRA @ 10:30AM	NSDCC V PARRA @ 10:30AM	NSDCC V PARRA @ 10:30AM	NSDCC V PARRA @ 10:30AM	NSDCC V PARRA @ 10:30AM	NSDCC V PARRA @ 10:30AM	NSDCC V PARRA @ 10:30AM	
NOVEMBER 2016	Shelmerdine Melb Cup Function			RAYS - L1 9AM - 12PM	NSDCC v PARRA @ 10:30AM							NSDCC V PARRA @ 10:30AM												WOMENS AUS V SAF BUMP IN	WOMENS AUS V SAF DAY/NIGHTER 2:00pm	WOMENS AUS V SAF RESERVE	DEM SCHOOL	NSDCC V MANLY @ 10:30AM		hannah off	NSDCC V UNSW 20/20 @ 2:30PM & 6:30PM	
DECEMBER 2016	Film Shoot					VOIS XMAS 6pm - 8.30pm	WBBL BUMP IN	WBBL BUMP IN	WBBL BUMP IN. TRAINING SESSIONS 6 - 8.30PM	WBBL STR V REN @ 1.45PM THU V STA @ 6.15PM	WBBL SCO V HUR @ 10.45AM SIX V HEA @ 2.15PM	WBBL BUMP OUT		BBL SIX VS P'DESH @ 6:00PM	LANSA XMAS / NSC xmas party	NSDCC V RANDW @ 10:00AM																
				</																												