

Easy to do Business

Business Buzz 2018



Small
Business
Commissioner



**Service
NSW**
Making it easier



Easy to Do Business



Café, small bar and restaurant complexity



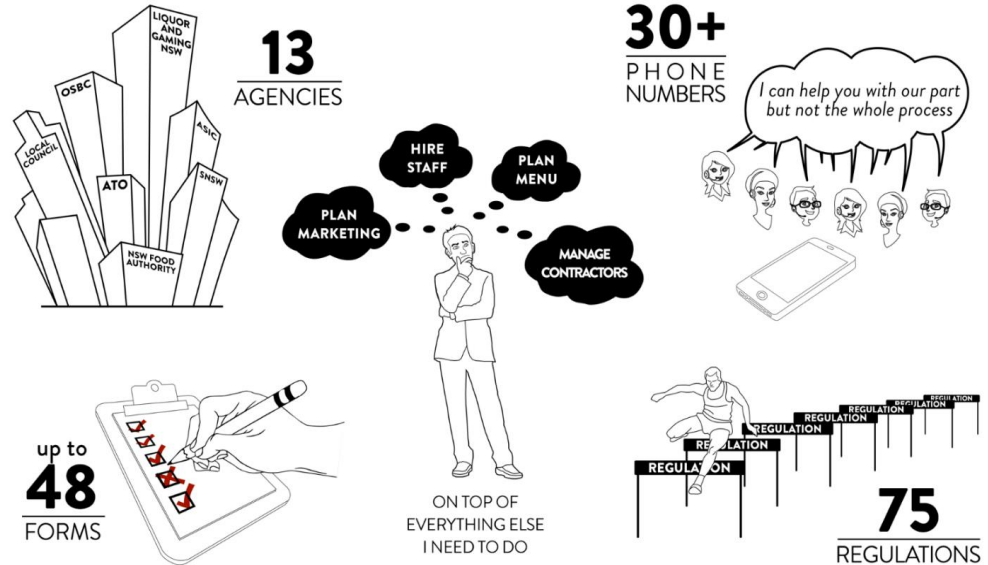
Small Business Commissioner



“Open a Café, restaurant or bar in NSW can take up to 18 months.”

Info is based on individual transactions such as “Obtain Liquor License”, rather than the outcome e.g. “Opening a Café.”

No Clear view of the entire process, or progress through it.



Current program sectors



Small
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Cafés, restaurants and
small bars

Outdoor Dining Policy Trial



Extend to housing &
construction



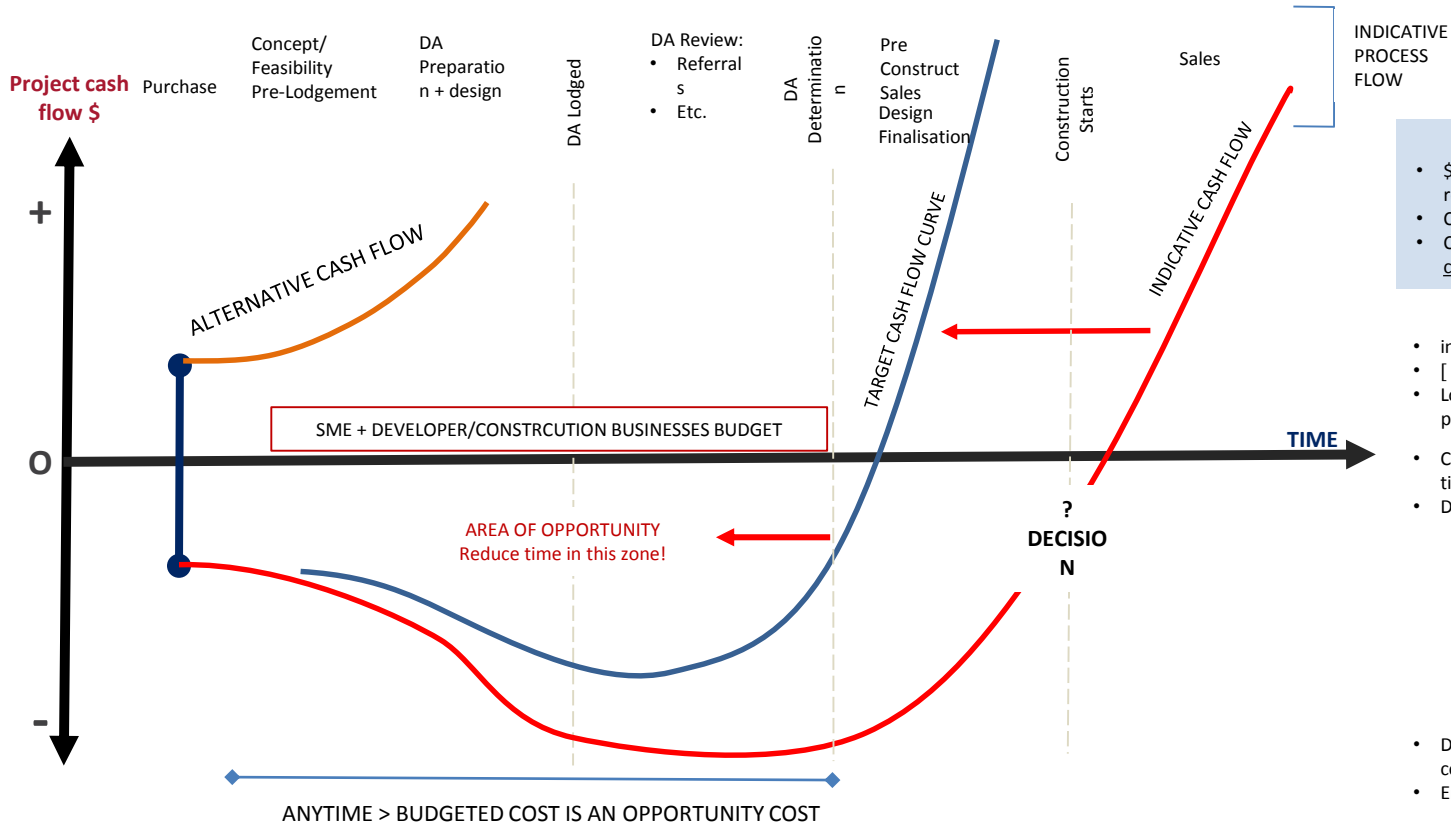
Expand to other
designated subsectors

Additional Office of the NSW
Small Business Commissioner
initiatives

More Industries

Housing Construction PoC Workshop

Drivers of variable construction project cash flow



- OPPORTUNITY LIST**
- \$ out of the economy lost to inefficiency in DA review process
 - Creates pain points and bottlenecks
 - Construction multiplier (4-10x) not realized until construction starts*

- DRIVERS OF VARIABLE CASH FLOW**
- interest on borrowings to purchase property
 - [Capital x interest x time rate
 - Longer time to move from pre-lodgement → approval key cost driver
 - Can these costs be ↓ by increasing efficiency + timeliness of processes?
 - Drivers of efficiency + timeliness:
 - Knowledge and certainty
 - Transparency and accountability
 - Focus on key issues vs BAU items
 - Flexibility and negotiation + delegations
 - Coordination of Agencies to avoid contradictory consents
 - Deemed to comply (local, state, federal)

- SME DEVELOPERS**
- Deliver products and services for our community(ies)
 - Enablers of:
 - Lifestyle
 - Jobs
 - Housing
 - services